

YES Process and Support

In their Lion Foundation Young Enterprise Company, students will take on a directors role. Like any other team event, YES is about working towards goals and taking all the steps necessary to achieve them. Students will be expected to gain initial capital, prepare and present a formal business plan, have a product launch, participate in a trade fair, market their products and complete a company annual report.

YES companies are assisted by their teacher, a business mentor, a YES regional co-ordinator and the national office.

YES can be delivered as a subject in its own right or in combination with Technology, Accounting or Economics.

All registered Young Enterprise Companies have the opportunity to enter for regional and national awards and compete for significant cash prizes. YES students are also eligible to apply for a place at the Global Enterprise Challenge weekend and may be asked to represent Lion Foundation Young Enterprise students at other business events.

Registration

To be eligible to sit the YE Exam, enter YES competitions, advertise on the E-Market, or benefit from the support network, a student must be fully registered, as a YES Director. To be fully registered the YES Company and Student Registration Fee must have been paid and the students name must be entered on the Enterprise New Zealand Trust - YES Database.



Lion Foundation Young Enterprise Scheme 2008 Company of the Year, Tangaroa Engineering

Qualifications

Assessment and Qualifications available include:

YE Certificate - level 3, 24 credit equivalents

The YE Certificate is a qualification registered with NZQA. It qualifies for admission to University ad eundem statum (common university entrance standard).

To complete the YE Certificate, students must:

- Complete the course requirements.
- Pass the YE Examination.

To deliver the YE Certificate, teachers must have completed YE Certificate training and be registered with Enterprise New Zealand Trust.

YE Examination

Only YES Company Directors are eligible to sit the YE Examination. The Examination is sponsored and marked by AUT University.

NZIM paper 836 - level 3, 10 credit equivalents

The YE Certificate course requirements entitle students to this paper of the NZIM Certificate in Management. Credit exclusions apply.

Unit Standards

Unit Standards from the Business Studies, Interpersonal Communication, and Work and Study Skills Domains can be used to assess many elements of the YES experience. Unit Standards can be incorporated from levels 2, 3 and 4 enabling YES to be delivered as a two year course. Level 3 Business Studies Unit Standards also provide an opportunity to obtain merit grade.

Activities

Term One	Term Two	Term Three	Term Four
Registration	Business Plan Presentation	Trade Fair	Regional Awards
E-Days		YE Exam	National Awards
Business Card Competition		Annual Report Due	

Competitions & Awards

All YES companies are eligible to enter our national excellence awards.

Competitions and Awards include:

- MoreFM advertising competition
- National Excellence Awards
- Company of the Year Award
- Global Enterprise Challenge and the International Trade Challenge

All YES companies are encouraged to enter for awards - cool prizes to be won!

YES - Further Information

Yes, please send me further information.

Name:

Position:

School:

Postal Address:

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Email:

Post or fax this form to:

Enterprise New Zealand Trust
PO Box 31545, Lower Hutt
Fax: (04) 570 3393

The Lion Foundation Young Enterprise Scheme is an experiential business programme where students set up their own company, create real products or services, develop real budgets, implement real marketing plans, earn real money, and keep real profits.

This is not just an academic course but also a relevant and exciting journey that culminates in our annual national awards.



Young Enterprise Trust

Young Enterprise Trust (formerly Enterprise New Zealand Trust) offers a range of innovative educational programmes and resources to support enterprise and financial education in schools including:

- Financial Education (FED) for senior secondary school students
- Student Enterprise Learning Link BusinessNZ Experience (SELL) a three day Business Planning Experience for Year 11 students
- Enterprise Studies Programme (ESP) for junior secondary students
- ASB SmartStart enterprise and financial education programmes for primary students including:
Primary Enterprise Programme (PrEP),
Technology Enterprise Learning Link (TELL),
Business for Kids (B4K),
Financial Education (FED).

Programme Partners:

Principal Partner



Partners



Young Enterprise Trust is a member of Junior Achievement Worldwide

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LEADERS IN ENTERPRISE
AND FINANCIAL EDUCATION